

## **Tiller-Hewitt HealthCare Strategies, LLC**

tillerhewitt.com

866-651-8701

Established in 2001

### **On Social Media**

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LinkedIn: Thomas Tiller II, Tammy Tiller-Hewitt

### **About Tiller-Hewitt**

Tiller-Hewitt HealthCare Strategies, LLC (THHS) provides hospital and health system leaders with data-driven, systematic programs that increase topline revenue, market share, and increasing physician satisfaction and long-term retention.

Leading THHS programs:

- Physician-Hospital Relations Program (PHR) builds relationships between physicians and hospitals that increase collaboration, retention and volume growth through a physician liaison-implemented consultative sales program.
- Physician Onboarding Program creates a systematic structure for long-term retention of high quality providers and increased ROI from the hospital investment in recruiting and employing physician staff.

Headquartered in metro St. Louis, Missouri, THHS serves clients ranging from 25-bed critical access hospitals to 800-bed academic teaching hospitals. THHS has assisted more than 350 hospitals in 30 states to achieve a per-hospital average of \$2+ million in incremental revenue over the first year of its Physician-Hospital Relations program.

### **Tammy Tiller-Hewitt**

Founder, President and Chief Executive Officer

Speaker, author and industry leader in strategic market share growth, Ms. Tiller-Hewitt works with CEOs from critical access hospitals, academic hospitals and multi-state health systems to strategically cultivate service line growth development, lean initiatives, and physician relations that increase market awareness and physician retention and relations; measured by incremental topline revenue and market share.

Ms. Tiller-Hewitt also demonstrates thought leadership and builds company awareness through webinars, white papers and speaking engagements with topics ranging from motivational and training to C-suite leadership goals.

Ms. Tiller-Hewitt is a Fellow of the American College of Healthcare Executives, the nation's leading professional society for health care leaders. She is also a board member of the Mid-America Healthcare Executives Forum, a member of the Society for Healthcare Strategy and Marketing Development, as well as the Healthcare Financial Management Association.



**Thomas G. Tiller II**  
Chief Operations Officer

A finance and health care management professional with experience in administration, sales, process improvement, marketing, financial reporting, and client services, Mr. Tiller is a driving force for company success. He ensures that THHS effectively accomplishes its mission to increase strategic growth for its clients in the field of health care through the implementation of its signature programs, which cultivate and sustain beneficial professional relationships.

Mr. Tiller supervises the development and implementation of the Physician Hospital Relations (PHR) and Sales Programs, which are designed to increase market share by strategically increasing service line and specialty referrals through direct sales on physicians and other referral sources. He also directs and oversees the company's strategic development and business operations while identifying new opportunities and overcoming challenges in an ever-changing healthcare environment.



Mr. Tiller is a member of the American College of Healthcare Executives.

**Media Requests**

Members of the media interested in speaking with Ms. Tiller-Hewitt or Mr. Tiller should contact Stephanie Flynn (sflynn@blacktwigllc.com, 314-536-8903) or Nick Benedick (nbenedick@blacktwigllc.com, 314-536-8908) at Black Twig Communications in St. Louis, Missouri.