

VIRTUAL TRAINING. REAL PEOPLE.

MAKE IT MATTER | Get Ready to Make You and Your Organization Essential

Our 2023 workshops are going to be amazing, action-packed, and guaranteed to ignite a new fire in you and your team. Come ready to sharpen your skills and take your outreach position to the next level. Join other liaisons and outreach professionals at one of the four workshops this year - all from the comfort and safety of your home or office.

PHYSICIAN LIAISON & OUTREACH TEAM TRAINING

- ❖ **Three days of training.** This is not a pre-recorded workshop – it's live instruction filled with videos, role-playing, break-outs and interactive exercises.
- ❖ **Six modules** to gain practical, memorable techniques for immediate application in the field - Navigating gatekeepers, using data to drive efforts, mastering preparation, listening, asking smart questions, your elevator pitch and so much more.
- ❖ **New and seasoned liaisons** will benefit from this custom training with colleagues from around the country.
- ❖ **Discount for groups of 3 or more** from the same organization.

SEE WHAT PAST ATTENDEES HAVE TO SAY

- ✓ "Tammy makes this experience so relatable, that you feel you can conquer the world!"
- ✓ "Take advantage of this awesome training. You won't be sorry. I have been to several sales training workshops over the years and this one is as good as it gets. Tammy does a great job facilitating. Her energy, insight and wit is contagious!"
- ✓ "I am much more prepared, have better conversations with physicians, physician offices and gate keepers."

STAY HOME. STAY SHARP.

STAY RELEVANT.

ATTEND A 3-DAY VIRTUAL TRAINING WORKSHOP.

Pick your 2023 date:

- February 7 – 9
- May 16 – 18
- August 15 – 17
- October 24 – 26

Location:

- **Anywhere** that has WIFI

Cost:

- \$900 Early Bird Rate
- \$1,000 Regular Rate
- \$1,100 Last Chance Rate
- 10% Discount for Groups of 3+

Pay Online:

- tillerhewitt.com/virtualtraining

IMPORTANT: Your registration is not final until we have received payment.

QUESTIONS? Please contact **Tammy Tiller-Hewitt** at tth@tillerhewitt.com or 866-651-8701.



Tammy Tiller-Hewitt is a nationally recognized leader in physician-hospital relations and strategic growth. She is known for her dynamic presentations and programs. She is an active member of the National Speakers Association. Tammy brings real-life experience based on decades of health system and physician practice leadership.

Tammy has developed best practices in the execution of physician outreach, engagement and retention programs. She has trained, motivated and mentored hundreds of physician liaisons and health system leaders.

Tammy is a #1 Amazon best selling author, a Fellow of the American College of Healthcare Executives and is certified in Lean, Six Sigma, Myers-Briggs, Motivation by Appreciation at Work, Leadership coaching and training. She holds a bachelor's degree in Marketing and a master's degree in Healthcare Administration