ART OF EXECUTION
Executing a National Outreach Strategy


STRATEGY ■ EXECUTION ■ RESULTS

70 Hospitals
17 States
8 Networks
5 Divisions
2,354 Employed Providers

1 Year

45 HOSPITAL & NETWORK PHYSICIAN HOSPITAL RELATIONS COUNCILS LAUNCHED = RETENTION
Core of provider onboarding team for faster ramp-up and long-term retention

LEAN GROWTH TEAMS IN KEY STRATEGIC SERVICE LINES
Six Sigma Lean process, laser-focused Growth Teams and Service Line Sales Blitzes

117,646 FACE TO FACE SALES CALLS
On targeted providers

41,523 PROVIDER ACCESS & SERVICE ISSUES RESOLVED
Value delivered through liaison training and relationship building

CEOs Say It Best

“Tiller-Hewitt’s program works. Quote me!”
Integrated Health System, MidAtlantic

“You gave us a jump start for early success, focusing us on the right initiatives and data.”
Regional Medical Center, MidSouth

“Tiller-Hewitt helped us onboard and retain A-Team providers.”
Hospital-Physician Network, NorthWest

“You solved operational barriers, and built credibility with referring physicians.”
Multi-Hospital System, NorthEast

“Tiller-Hewitt understands what it takes to be successful and what hospital CEOs are looking for.”
Multi-Market Regional System, SouthEast

“Thanks to you, our dyad teams are on the same page and making a strategic impact.”
Employed Physician Group, SouthWest

“It makes me wonder how we operated without your program before.”
Regional Health System, Midwest

DOING THINGS SMARTER FASTER and better.

866-651-8701 www.tillerhewitt.com